

HASNET ICT SOLUTION

HASNET ICT SOLUTION ZANZIBAR - TANZANIA



List of Abbreviations:

IT	-	Information Technology
ICT	-	Information and Communications Technology
GM	-	General Manager
AGM	-	Assistant General Manager
DNS	-	Domain Name System
IP	-	Internet Protocol



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Figure 1: Organogram9



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1.0 INTRODUCTION

HASNET ICT SOLUTION is the ICT Company, which is located in Zanzibar-Tanzania. This vision Company has become possible after looking up the scarcity, opportunities and the growing needs of ICT services in Zanzibar, Tanzania, Africa and to the whole world in general.

On 18th March 2017 the idea of establishing the ICT solution Company pop up through the Co-Founder of the Company Mr. Hassan Mustafa. Initially the Company targeted to provide solution related to Networking, hence the name HASNET came around (HAS: from Hassan the Co-Founder, and NET: from Networking).

Currently, the Company has broadened its scope and provide services and supply of accessories related to Website & System Development, Domain Registration and Hosting, Digital Marketing, Graphic Design and Printing, CCTV Cameras and Security, ICT Hardware Supply & Installation, Networking Supply & Installation and ICT Consultancy & Training.

Our vision is to become the leading ICT Company in Tanzania and outside, which provides the better, affordable and efficient ICT services, which satisfy the clients' needs. Our objective is to make sure we are providing the better and reliable services upon the consistent of time for all classes.

2.0 OUR OBJECTIVES

- To provide quality services that exceeds the expectations of esteemed clients.
- To provide an affordable and reliable services in all classes regardless of their economic status.
- To make sure we are there when clients need our support.
- To make sure we provide super quality services that will maintain our relationship with our honored clients.
- Maintaining truth and preserve the client's security, privacy and confidentiality.
- Connecting the societies through technological inspiration.



3.0 ACTION STEP

We believe in treating our clients professionally with respect and faith. We grow through creativity, invention and innovation. We are guided by honesty, integrity and good customer care into all aspects of our services functioning.

4.0 VISION STATEMENT

"Our vision is to become the leading ICT Company in Zanzibar, Tanzania and East Africa, by providing Affordable, Effective and Reliable Services related to ICT (Information & Communication Technology) and being involved in major ICT projects around the World.

5.0 MISSION STATEMENT

"To provide better, effective, reliable and affordable services and products related to Web Design, Hosting and Digital Marketing, Networking and Digital Security Solution, Graphic Design and Printing, ICT Hardware Supply, Installation and Maintenance".

"To enhance innovation in our community, and help our country solving the socio-economic challenges through technology, by establishing the innovation hub, which will handle and grow up the ideas into an effectiveness".

"To build long term relationships with our clients and provide exceptional customer services by pursuing services through care, innovation and advanced technology".

"To create opportunities to the young generation who are in eager on Technology Revolution".



6.0 OUR CORE VALUES

Our crew/team is made up of professional Engineers (Computer and Telecommunication), Programmers, Graphic Designers and Technicians (IT, Electronics and Electrical). We are born with passionate, creativity and good customer care.

Our keys for development:

- Desire for Excellence
- Trust and confidence build-up
- Innovation
- Transparency
- Teamwork

We believe in:

- Motivation
- Collective responsibility and leadership
- Professionalism and ethics
- Adding values to our clients' needs

7.0 OUR SERVICES

1. Web Design, Hosting & Digital Marketing

- a. Website Design
- b. Database Systems Development
- c. Domain Registration & Hosting
- d. Digital Marketing (SEO, Social Medias etc.)

2. Networking & Digital Security Solution

- a. CCTV Cameras Supply & Installation
- b. Access Control & Time Attendance
- c. Networking, Extension Phones & Video Conferencing
- d. Electric Fence, Gate Motors & Intruder Alarms
- e. Fire Alarm System

3. Graphic Design & Printing

- a. Digital Printing (IDs, Business cards, T-shirts, Brochures, Mugs, Photo Frames, Key Holders, Stickers etc.)
- b. Large Format Printing (Banners, Stickers etc.)



4. ICT Hardware Supply, Installation & Maintenance

- a. Computer Accessories and POS Machines
- b. Enterprise Computer Maintenance
- c. ICT Consultancy & Enterprise Training
- d. Power Backup Solution
- e. Data Storage and Cloud Backup Solution

7.0 OUR PRODUCTS

We are supplying products related to all the services that we provide, however, the following products are always commonly available in our stock:

1. Networking & Digital Security Solution

a. CCTV Cameras

Product Name	Types	Specifications	Brand
Camera	Bullets, Domes, PTZ	IP, AHD, WiFi and 4G	HIKVISION, UNV, Dahua
	and Standalone/Mini		other brands
Video Recorders	NVRs and DVRs	4CH, 8CH, 16CH and	HIKVISION, UNV, Dahua
		32CH	and other brands
Hard Disk	For Surveillance	1TB, 2TB, 4TB and	WD, Seagate, TOSHIBA
		8TB	
Power Supply	4CH, 8CH and 16CH	12V	
Connectors	POE Splitters, POE		
	Injector Splitters, DC		
	Pin Splitters (4CH and		
	8CH), DC Pin (Male		
	and Female), BNC to		
	DC Balloon, RJ45		
	Video Balloons, BNC		
	connectors, BNC		
	Couplers		
Cables	RG59 Cable		
Memory Cards	For CCTV Cameras	128GB, 164GB for	
		Cameras	
Camera	Wall Dome Brackets		
Brackets			



b. Access Control & Time Attendance

Product Name	Types	Specifications	Brand
Access Control	IP and Tuya	Biometric, Password,	HIKVSION, ZKTeco
Terminals / Locks		Cards and Face	
		Recognition	
Exit Buttons	No Touch (With and		FELIX, EXLOCK
	without a Remote),		
	PVC Push Button		
Access Cards	Mifare		
Magnets and	Magnetic Locks and		FELIX
Brackets	Brackets (ZL Bracket		
	and U Bracket)		
Video Intercoms	Analog and IP		HIKVISION, Dahua and
			other brands

c. Networking, Extension Phones & Video Conferencing

Product Name	Туреѕ	Specifications	Brand
Routers		4G and normal	D-link, Tp-link, Tenda
Network Switches	Normal and POE	4CH, 8CH, 18CH, 24CH	ZKTeco, CISCO, D-Link,
		and 48CH	TP-Link
Access Points	Indoor and Outdoor		Tp-Link, Ubiquiti
Cabinets	Wall Mount	4U, 6U, 9U & 12U	
Patch Panels		24 Ports & 48 Ports	
Cable Organizers		10	
PDU	UK	4 Ways, 6 Ways and 8	
		Ways	
Networking Tools	Creeping Tools	For UTP	
	(Normal and Ezy),		
	Punching Tools		
Cables	Indoor & Outdoor	Mixed and Pure	EASENET, KUWES
		Copper	
Networking Testers	Cable Tracers, Cable		
	Testers		



Connectors	RJ45 Connectors,		
	RJ45 Boots/Caps,		
	RJ45 Couplers		
IP Phones and PBXs	Analog and IP	T31 and S20	Yealink and Yeastar

d. Electric Fence, Gate Motors & Intruder Alarms

Product Name	Types	Specifications	Brand
Electric Fence	Energizers, Fence Wire		Nemtek
	(Aluminium),		
	Insulators, Siren,		
	Strainers, Sign Boards		
Gate Motors	Gate Motors, Beam		Centurion
	Sensors		
Alarm	Alarm Panel, Siren,		
	Remotes, Door		
	Sensors, PIR Sensors		
GPS Trackers	Wired and Portable		
	(Rechargeable)		

e. Fire Alarm System

2. Graphic Design & Printing

- a. Digital Printing (IDs, Business cards, T-shirts, Brochures, Mugs, Photo Frames, Key Holders, Stickers etc.)
- b. Large Format Printing (Banners, Stickers etc.)

3. ICT Hardware Supply, Installation & Maintenance

a. Computer Accessories and POS Machines

Product Name	Types	Specifications	Brand
HDMI	Normal and 4K	1M, 3M, 5M, 15M and	
		20M	
HDMI Accessories	Extenders, Splitters		
	and Switches		
Adapters	Wireless Adapters,		
	USB C Hub,		



Converters	HDMI to VGA, DVI to	
	VGA, Display to VGA,	
	Display to HDMI	
Mouse and Keyboards	Wired and Wireless	
Printers	Receipt Printers, Ink	Epson, HP and other
	Printers	brands
Projectors		Epson and other
		brands
Tools	Computer	
	Maintenance Tool Kit	

- b. Enterprise Computer Maintenance
- c. ICT Consultancy & Enterprise Training
- d. Power Backup Solution

Product Name	Types	Specifications	Brand
UPS	Online UPS	1,100VA and 2,000VA	EVI

e. Data Storage and Cloud Backup Solution

Product Name	Types	Specifications	Brand
Storage Drives	Flash Disks, Portable	For Flash (16GB, 32GB	
	HDD/SSD	and 64GB) and For	
		Hard Drivers (1TB and	
		2ТВ)	



8.0 GOVERNMENT REGISTRATION

Our Company is full registered in the following aspects of Government affiliation:

- Zanzibar Registrar of Companies: Registration Number: Z0000053000
- Tanzania Revenue Authority (TRA):
 TIN Number: 134-802-499
- Zanzibar Revenue Board (ZRB):
 Registration No.: Z025644729
 VRN: 0700408Q
- Business License:License Number: WBC00-OJCS1893
- Zanzibar Public Procurement and Disposal of Public Assets Authority: Registration Number: NC000737

*Copies of the above Certificates has been attached on **Section 12: GOVERNMENT REGISTRATION CERTIFICATES.**

9.0 BANK ACCOUNTS INFORMATION

Bank Name:	People's Bank of Zanzibar (PBZ) - Islamic
Account Name:	HASNET ICT SOLUTION
Account Number (TZS):	0752910001
Account Number (USD):	0752910002
Swift Cod:	PBZATZTZ
Branch:	Mpirani Zanzibar

10.0 ORGANIZATION STRUCTURE

HASNET ICT SOLUTION performs daily operations base on the following departments:

1. Administration:

This is the main board handling all administrative and operational works. Titles enclosed in this Department are General Manager (GM), Assistant General Manager (AGM),



Operational Manager, Finance Manager, Marketing Officers, Sales Officers and Logistic Officers.

2. Engineering Department:

This is the functional department that deals with the following main services; [A] Networking, and Digital Security Solution.

[B] ICT Hardware Supply, Installation and Maintenance.

Staffs entitled in this Department are Engineers, IT and Electrical Technicians.

3. Software Department:

This the functional department that deals with the following main services;

[A] Web Design, Hosting and Digital Marketing

Staffs entitled with this Department are Programmers, Web Designers and System Developers.

4. Printing Department:

This is the functional department that deals with the following main services; [A] Graphics Design and Publish Printing.

Only Graphic Designers are entitled to this Department.

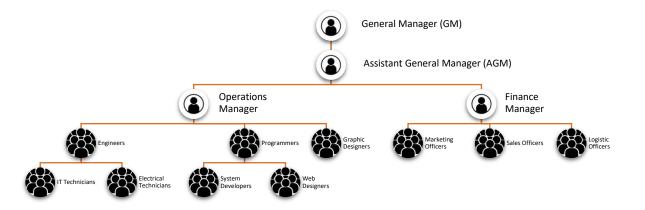


Figure 1: Organogram



10.1 JOB DESCRIPTION

General Manager (GM):

- [@] Being ultimately responsible for day-to-day management decisions.
- Implementing the Company's long and short-term plans.
- Create plans to help the Company's growth.
- Reviewing contracts and negotiating with Clients and Business partners before signing the final agreement.

Assistant General Manager (AGM):

- The Assistant General Manager (AGM) helps General Manager (GM) to ensure that day-to-day business operations run smoothly.
- The AGM is also responsible for reinforcing and coordinating a "One Team" approach with all Company departments.

Finance Manager:

- ^e Being ultimately responsible for managing financial and marketing plans.
- Responsible for management of financial risks.
- Being responsible for record-keeping and financial reporting.

Operation Manager:

- Overseas ongoing business operations within the Company.
- Responsible for the daily operation of the Company.

Programmers (Website Designers & System Developers):

- Developing and implementing applications and programs for the backend processing systems.
- Designing, installing, testing and maintaining software systems.
- Creating programs for more efficient and providing better services.

Engineers (IT Technician and Electrical Technician):

- Research, design, develop and test computer systems such processors, circuit boards, memory devices, network devices and any other related ICT devices/systems.
- Act as a Network Administrator.
- Planning the development of the Company through the means of Technology.
- Responsible for updating equipment to ensure it will work with new software and other new hardware components.
- Install and maintain software systems in support of computer operations.



Graphic Designers:

- Handling all internal graphic designing and printing works that aim to advertise or brand our Company.
- Handling all external graphic designing and printing works according to the clients' needs.
- Handling all issues that involve designing of graphic adverts such as images, animations or videos for Mass Medias or Social Medias. (Then hand over to the Marketing Team for publishing/posting).
- All issues, which are related to graphic designing and printing are under the supervision and control of Graphic Designers.



11.0 COMPANY EXPERIENCE

11.1 COMPANY EXPERIENCE IN DOMAIN REGISTRATION AND HOSTING

Our Company has almost 4 years experience on handling Domain Name System (DNS) and hosting.

The following are the list of the DNS servers that our Company use to manage our domains: ns1.bh-ht-17.webhostbox.net ns2.bh-ht-17.webhostbox.net

We have a reliable static public IP 41.73.199.6 address to be used to access the .tz Registry and we also have a couple of staffs well capable and experienced to provide Central Registry services to the Domain Names, starting with Mr Hassan Mustafa a well experienced Computer Engineer with the Bachelor Degree in Computer Engineering and Ms Asiya Juma also a degree holder of Computer Science.



11.2 WORK REFERENCES

	WORK REFE	RENCES		
CLIENT'S NAME:	Tume ya Maadili ya Viongozi wa L	Imma Zanzibar (TM)	/U)	
SERVICE TYPE:	Supplying and Installation of Netw	vorking, Digital Secu	rity and	ICT Hardwares
CONTACTS:	Website: www.ethicscommission.	go.tz		
ADDRESS:	Vuga - Zanzibar		YEAR:	2019 - 2022
CLIENT'S NAME:	Park Hyatt Hotel			
SERVICE TYPE:	Supply and Installation of Networ	king and Digital Secu	urity (CC	TV Cameras)
CONTACTS:	Website: hyatt.com, Mobile: +255	5 778 533 756		
ADDRESS:	Shangani – Zanzibar		YEAR:	2019 - 2022
CLIENT'S NAME:	GEA Refrigeration Africa (PTY)			
CLIENT S NAME.	GEA Refigeration Africa (PTT)			
SERVICE TYPE:	Supply and Installation of Networ	king and Digital Secu	urity (CC ⁻	ΓV)
CONTACTS:	Website: <u>www.gea.com</u> , Mobile:	+255 769 390 802		
ADDRESS:	Dar es Salaam - Tanzania		DATE:	2019
NARARARARARARA	TARRARAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA			ANNANANANANANANA



	WORK REFERENCES
CLIENT'S NAME:	Bodi ya Huduma za Maktaba Zanzibar
SERVICE TYPE:	Supply of Graphic Design and Printing Products
CONTACTS:	Mobile: +255 777 494 049
ADDRESS:	Maisara - Zanzibar DATE: 2020 - 2022
CLIENT'S NAME:	Zanzibar Datralaum Dauglanment Company (ZDDC)
CLIENT S NAME:	Zanzibar Petroleum Development Company (ZPDC)
SERVICE TYPE:	Supply and Installation of Networking and Digital Security
CONTACTS:	
ADDRESS:	ZURA Building, Maisara, Zanzibar DATE: 2019 - 2020
CLIENT'S NAME:	Pilipili Hotels
SERVICE TYPE:	Supply and Installation of Networking and Digital Security, Graphic Design and Printing
CONTACTS:	
ADDRESS:	Jambiani - ZanzibarDATE:2019 - 2021



	WORK RE	FERENCES		
CLIENT'S NAME:	Zanzibar Fighting Against Yout	h Challenges Organizat	ion (ZAF/	AYCO)
SERVICE TYPE:	Supply and Installation of Grap Digital Marketing	phic Design and Printing	g, Web Do	esign Hosting and
CONTACTS:	info@zafayco.or.tz			
ADDRESS:	Airport Street - Zanzibar		DATE:	2018 - 2022
			NNNNN	
CLIENT'S NAME:	Zanzibar University (ZU)			
SERVICE TYPE:	Supply of Graphic Design and	Printing Products		
CONTACTS:				
ADDRESS:	Tunguu - Zanzibar		DATE:	2020
			ANAANAA	
CLIENT'S NAME:	Zanzibar Government Press (Z	GP)		
SERVICE TYPE:	Supply and Installation of Net	working and Digital Sec	urity	
CONTACTS:				
ADDRESS:	Zanzibar	*****	DATE:	2020 - 2021



	WORK RE	FERENCES	
CLIENT'S NAME:	Golden Tulip Hotel - Airport		
SERVICE TYPE:	Supply and Installation of Net	working and Digital Sec	curity
CONTACTS:			
ADDRESS:	Airport Road - Zanzibar]	DATE: 2022
CLIENT'S NAME:	Fun Beach Hotel		
SERVICE TYPE:	Supply and Installation of Net	working and Digital Sec	curity
CONTACTS:			
ADDRESS:	Jambiani - Zanzibar	1	DATE: 2022
ADDITESS.]	
CLIENT'S NAME:	Golden Tulip Hotel - Malindi		
SERVICE TYPE:	Supply and Installation of Net	working and Digital Sec	curity
CONTACTS:			
ADDRESS:	Malindi - Zanzibar]	DATE: 2021 - 2022



	WORK RE	FERENCES	
CLIENT'S NAME:	Karafuu Hotel		
SERVICE TYPE:	Supply and Installation of Netw	working and Digital Sec	urity
CONTACTS:			
ADDRESS:	Michamvi - Zanzibar		DATE: 2021
~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~			
CLIENT'S NAME:	Zanaihan Datualarun Dagulatan		
CLIENT'S NAME:	Zanzibar Petroleum Regulator	y Authority (ZPRA)	
SERVICE TYPE:	Supply and Installation of Netw	working and Digital Sec	urity
CONTACTS:			
ADDRESS:	ZURA Building, Maisara, Zanzil	bar	DATE: 2021 - 2022
		NUNUNUNUNUNUNUN	
CLIENT'S NAME:	Tume ya Uchaguzi ya Zanzibar		
SERVICE TYPE:	Supply and Installation of Network	working and Digital Sec	urity
CONTACTS:			
ADDRESS:	Zanzibar		DATE: 2019
	****	****	



	WORK RE	FERENCES		
CLIENT'S NAME:	Baraza La Taifa La Watu Weny	e Ulemavu		
SERVICE TYPE:	Software Development			
CONTACTS:				
ADDRESS:	Zanzibar		DATE:	2022
CLIENT'S NAME:	Taasisi Ya Utafiti Wa Uvuvu Na	a Maliasili Za Baharini		
SERVICE TYPE:	Supply and Installation Netwo Products	rking, Digital Security a	nd Graph	ic Design (Printing)
CONTACTS:				
ADDRESS:	Maruhubi – Zanzibar		DATE:	2022
		NELLER CONTRACTOR CONTRACTOR		
CLIENT'S NAME:	ASB Holdings and Caterings			
SERVICE TYPE:	Supply and Installation of Net	working and Digital Sect	urity	
CONTACTS:				
ADDRESS:	Zanzibar Airport		DATE:	2022



	WORK RE	FERENCES	
[			
CLIENT'S NAME:	Vigor (Real Estate, Petroleum)		
SERVICE TYPE:	Supply and Installation of Netv	vorking and Digital Secu	urity
CONTACTS:			
ADDRESS:	Zanzibar	l	DATE: 2021 - 2022
			www.www.www.www.
[			
CLIENT'S NAME:	REMAX		
SERVICE TYPE:	Supply and Installation of Netv	vorking and Digital Secu	urity
		5 5	
CONTACTS:			
ADDRESS:	Mbweni – Zanzibar		DATE: 2022
ADDRESS.			DATE. 2022
CLIENT'S NAME:	КМКМ		
SERVICE TYPE:	Supply of ICT Hardwares		
CONTACTS:			
ADDRESS:	Kibweni – Zanzibar	]	DATE: 2022
		•	



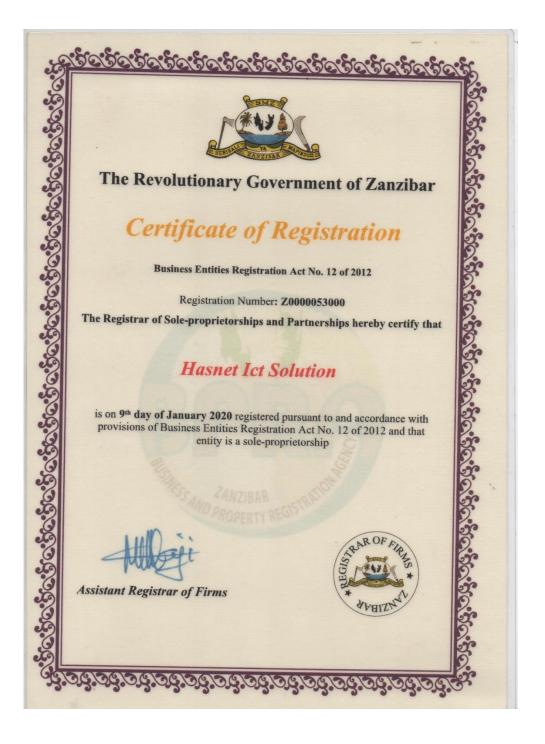
	WORK REFERE	INCES		
CLIENT'S NAME:	Dnata Zanzibar Aviation Service Com	nanylimited		
	Dhata Zahzibar Aviation Service Com	party Linited		
SERVICE TYPE:	Supply of Networking and Power Bac	kup Solution		
CONTACTS:				
ADDRESS:	Zanzibar		DATE:	2022
~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~			NUNNN	
CLIENT'S NAME:	Spice Island Hotel			
SERVICE TYPE:	Supply and Installation of Access Con	itrol System		
CONTACTS:				
ADDRESS:	Jambiani - Zanzibar]	DATE:	2022
ADDRESS.		J	DATL.	2022
			NUNNUN	
CLIENT'S NAME:	КМКМ			
	•			
SERVICE TYPE:	Supply of ICT Hardwares			
CONTACTS:				
ADDRESS:	Kibweni – Zanzibar		DATE:	2022
RARARARARARARA				AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA

*More details about our Services and Clients, visit our Website: <u>www.hasnet.co.tz</u>



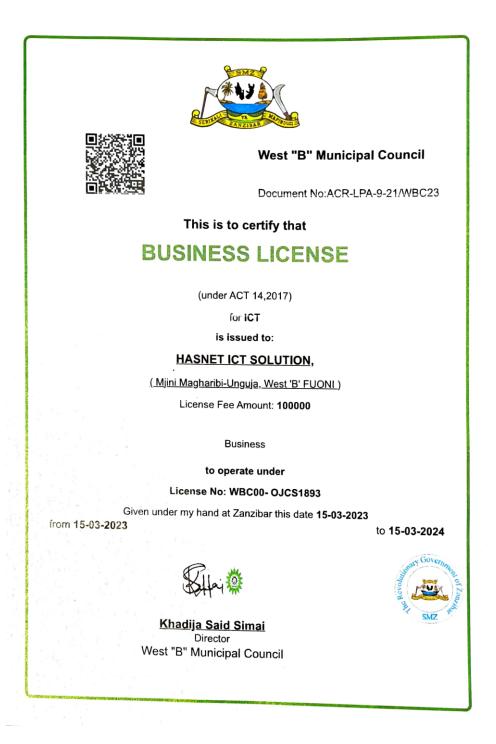
12.0 GOVERNMENT REGISTRATION CERTIFICATES

12.1 CERTIFICATE OF REGISTRATION





12.2 BUSINESS LICENSE



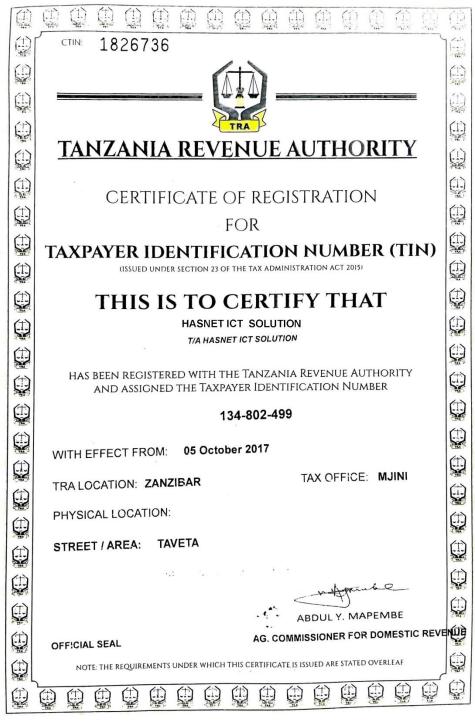


12.3 ZPDA CERTIFICATE

	REG NO. NC000737
Queveo	SD DISPOSAL OF PUR
A KANA	ZPPDA
P	LITIDA JUNI
SERIE ZANZIBAR	ZANZIBAR
PUBLIC PROCUREMENT AND	DISPOSAL OF PUBLIC ASSETS
AUTHORITY	- ZANZIBAR
	ARE SHELLER
CERTIFICATE O	F REGISTRATION
Pursuant to section 23 of Public Procurement a	and Disposal of Public Assets Act No 11 of 2016)
THIS IS TO C	ERTIFY THAT
HASNET ICT	SOLUTION
	不是 增佳的。
HAS BEEN REGISTERED AS	ICT SOLUTION SERVICE
LOCATED AT	TAVETA - ZANZIBAR
LOCATEDAI	
	June
Nation	S A BAR
Allmand	Zen de
Executive Director	
Issued: 07 June, 2023	CANADAD SA
Expired: 07 June, 2024	A REAL PROPERTY AND A REAL



12.4 TIN CERTIFICATE





12.5 ZRB CERTIFICATE

Mamlaka ya Mapato Zanzibar, MakaoMakuu, S.L.P: 2072, Simu: 255.24.2230639/233041 Fax: 255.24.2233904 Email: zrb@zanrevenue.org Zanzibar.



MamlakayaMapato Zanzibar, Tawi la Pemba, S.L.P: 163, Simu: 255.24.2452553 Fax: 255.24.2452945 Chake – Chake, Pemba Zanzibar

16/02/2023,

ZRA/U.9/VOL.XXIII/25

HASSAN JUMA MUSTAFA, T/A HASNET ICT SOLUTION, TAVETA, ZANZIBAR.

TEL: 0718019901.

KUH: KUBADILISHA USAJILI KUTOKA KODI YA STAMP DUTY KWENDA KWENYE KODI YA VAT.

ZRA inapenda kukufahamisha kwamba biashara yako tayari imebadilishwa usajili wa kodi kutoka kodi ya Stamp Duty kwenda kwenye kodi ya Ongezeko la Thamani (VAT) na kupatiwa VRN 0700408 Q kuanzia 01/03/2023.

Aidha, nambari yako ya usajili itaendelea kuwa Z025644729, Hivyo unatakiwa kukusanya kwa niaba ya Serikali asilimia Kumi na Tano (15%) ya kodi kutoka katika mauzo yako ya bidhaa au huduma na kuwasilisha kiwango hicho cha kodi kwa Kamishna mkuu wa ZRA kila mwezi.

Sheria inakutaka kuwasilisha Ritani na malipo yako ZRA si zaidi ya tarehe 20 ya kila mwezi baada ya mwezi wa biashara.

Unatakiwa kumjulisha Kamishna mkuu ndani ya siku 30 mabadiliko yoyote yanayohusiana na taarifa zako ulizozitoa wakati wa usajili. Aidha, unaombwa ufike katika Kitengo cha Uhusiano na Huduma kwa walipakodi ili upatiwe elimu na maelekezo zaidi.

"TulipeKodi Kwa Maendeleoya Zanzibar"

Salum Z. Mohamed. /KamishnaMkuu.